# PHIL TAYLOR

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PERSONAL

British Citizen with valid US B1/B2 visa born October 16, 1975 fit and in excellent health, no tattoos



- Captain with over 200,000 nm onboard motor yachts up to 154 feet, as well as sailing yachts and race boats of various sizes
- Fully MLC compliant
  Licensed to run yachts up to 200 tons (see last page for full list of licenses)
  Currently pursuing MCA Master 3000 (estimated completion in late 2015)
- Highly safety conscious, well versed in ISM and Mini ISM compliance
- Extensive experience with refits and new construction, working closely with shipyards, contractors, designers and owners, creating and adhering to budgets and timelines
- Knowledgeable in all aspects of yacht maintenance, able to keep a yacht to the very highest of yachting standards inside and out
- 2 years formal training in Electrical and Mechanical Engineering, hands on experience with all aspects of yacht engineering
- Able to ensure the highest level of hospitality onboard, proven history of training, managing and retaining top notch crew, strong communication and leadership skills
- Experienced in marketing yachts and building charter clientele and repeat business, both as charter broker and as yacht captain
- Extremely organized and meticulous, with strong computer and record keeping skills, budget conscious, having run both yachts and small businesses

### PROFESSIONAL YACHTING EXPERIENCE (long term positions):

Oct 2011 – Aug 2013 S/Y ALTAIR, 96ft Sparkman & Stephens, 6 guests/4 crew

Captain. Very busy itinerary included cruising seasonally in most areas from the Grenadines to Maine, including racing in the BVI Super Yacht Regatta, St. Bart's Bucket and two Newport Bucket races. Also oversaw one minor and one major refit. Implemented a mini ISM.

Nov 2010 – June 2011 M/Y MAX, 120ft Codecasa, 8 guests/3 crew

**Captain.** Seasonal position, cruising Florida and throughout the Caribbean. Maintained the vessel and presented it at the West Palm Boat show for sale.

Jan 2007 – Oct 2010 M/Y HONEYBEAR, 94ft Sunseeker, 10 guests/5 crew

**Build Captain** during construction of this yacht, achieving an on-time and on-budget launch, surpassing owners expectations whilst maintaining positive relationships with the shipyard. **Captain.** Charter and private use. Based in Monaco, cruised throughout the Mediterranean.

S/Y JEWEL, 70ft Van de Stadt, 6 guests/2 crew

**Captain.** Assisted owner of Honeybear in purchasing a sailing yacht, suited for chartering and family use, as well as racing. Oversaw \$650,000 refit, liaised with charter brokers and built a strong charter clientele with repeat business.

Ran both of the above yachts, including several trans-Atlantic deliveries. Responsibilities for both yachts included financial management, maintenance, hiring and overseeing crew, and liaising with charter management company.



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## FREELANCE YACHTING EXPERIENCE (freelance & short term positions):

Aug 2013 – present Further education towards MCA Master 3000, taking exams for licenses

Also performing freelance work on various yachts such as;

1 month S/Y SEA DRAGON, 72ft yacht, 12 guests/3 crew

**Captain.** Traveled 2400 nautical miles from Bermuda to Iceland with 12 charter guests onboard. Encountered four days of gale force winds, and 9 days of 24/7 thick fog in areas with icebergs. Acted as medical officer when charter guest broke her arm, administering oxygen, fluids and medications, splinted arm under supervision by shore based medical

doctor. Charter guests provided glowing reference.

1 month S/Y WHIRLWIND, 65ft Farr Ocean Race yacht

**Delivery** from Gibraltar, via the Azores to the UK, using no electronic navigation devices,

relying solely on celestial navigation.

June 2011 M/Y BLUE SKY, 105ft Cheoy Lee, 4 crew

**Delivery Officer,** from Northern Florida to Fort Lauderdale on the Intercoastal, prepared

yacht for ABS inspection, performed maintenance on engine room and A/C system.

June – July 2011 M/Y LA SIRENA, 90ft Broward, 8 guests/2 crew

**Chief Officer, Engineer.** Freelance position, hired to assist a newly qualified Captain with no engineering experience. Cruised from Fort Lauderdale, completed 6 week trip with

owners onboard in the Bahamas.

Oct – Nov 2010 S/Y C'EST LA VIE, 104ft Sparkman & Stephens, 8 guests/4 crew

Relief Captain, delivery Florida to Panama, detoured far in to the Atlantic ocean

and back to Puerto Rico, successfully evading hurricane Thomas.

Sept – Oct 2010 M/Y ALLEGRIA, 154ft Hakwoort, 10 guests/9 crew

Relief Officer of Watch, East to West Atlantic delivery.

July – Sept 2010 M/Y VOICE OF THE WILD, 108ft Cheoy Lee, 10 guests/5 crew

Relief Captain/Project Manager during yard period at Derecktor Shipyard, Florida.

Answered to management company.

April – July 2010 M/Y AERO TOYSTORE, 151ft Sterling, 12 guests/9 crew

Chief Officer. Delivery from Monaco to Palma, Spain and during major refit at

Derecktor Shipyard in Florida.

### **PROFESSIONAL HISTORY** (other marine related experience):

2006 – 2007 **SOLENT SAIL LIMITED, South Coast, United Kingdom** 

**Senior Partner**. Involved from start up in this yacht fleet management company, contracting private yachts for charter, corporate hospitality, racing and educational purposes. Successfully sold this business, and moved on to be captain of motor yacht

Honey Bear.

2002 – 2006 PERSONALLY TAILORED YACHT CHARTERS, South Coast, United Kingdom

Managing Director/Owner. Founded as a yacht charter business, this evolved into a certified RYA Sea School, managing up to 24 yachts on a full time basis, as well as 4 large motor yachts, with a selection of high powered RIBS. Client base included a number of large international corporations, including EMC, UBS, JP Morgan, Unisys, KPMG, AT &

T Shell and BP Fuel oils, Vodaphone, Barclays & Lloyds bank etc.

2000 – 2002 YACHT MANAGEMENT, Portsmouth Harbour, United Kingdom

**Manager/Broker.** Managing all aspects of a busy charter company, including marketing, and substantially growing the client base. In addition, skippered yachts up to 60ft on a

regular basis, and was responsible for a fleet of

12 yachts that required full maintenance and adhering to MCA code at all times.

#### **PROFESSIONAL HISTORY** (continued)

2000 HAMBLE YACHT SERVICES, Hamble, United Kingdom

**Senior Manager.** Oversaw major refits, responsible for new business development, winning a number of warranty contracts including contracts with the prestigious sailboat

builder, Nautor Swan.

1992 – 2000 HER MAJESTY'S BRITISH ARMED FORCES

Royal Electrical Mechanical Engineer.

2 years: Completed a 2 year apprenticeship for Electrical and Mechanical Engineer

1.5 years: Managed the REME Yacht Club and four vessels for private charter to members

and serving soldiers.

4.5 years maintaining Rolls Royce and Jaguar engines, including the British Army's main battle tank, the Challenger. Operating in the UK, Germany, Holland, Denmark, Norway, Poland, Belize, Canada, Cyprus, and notably nine months serving in the first operational

armored troops into Pristina, Kosovo as a liberation peacekeeping force.

1991 – 1992 SQUARE SAIL, South Coast United Kingdom and Northern Europe

**Deckhand** on various Square Rig sail boats used in the film industry, performing traditional seamanship duties on these classic vessels without modern equipment.

#### **EDUCATION**

1987 – 1990 ROYAL NAVAL MILITARY BOARDING SCHOOL, age 13 – 16

In addition to general studies, curriculum included ship construction, navigation, maintenance, sea survival, radio communications etc. to prepare for a career in the British Armed Forces.

Schooling also included a great deal of practical boating and adventure training, including dingy sailing, motor boating, kayaking, hiking, orienteering in the Welsh mountains, rock climbing etc. Learned hands on safety and first aid skills, assisting people with hyperthermia, injuries, heat exhaustion, etc.

Further education to become **Electrical and Mechanical Engineer** was provided in the **BRITISH ARMED FORCES**, see above.

### **LICENSES & CERTIFICATES**

Currently pursuing MCA Master 3000 (estimated completion in late 2015)

MCA Master Unlimited 200

MCA OOW Unlimited 500

MCA ISM International Safety Management

RYA Yacht Master Power (Oceans)

RYA Yacht Master Sail (Oceans)

RYA Advanced Power Boat

MCA ECDIS RYA VHF Radio Instructor Examiner

MCA SSO Ships Security Officer

MCA Advanced Firefighting

RYA VIII Radio Instructor Exam

RYA Diesel Engines Instructor

RYA Sea Survival Instructor

Additional certification includes all certificates required for the above licenses, such as Survival at Sea, various Medical certificates, Fire Fighting & Prevention, Survival Techniques, GMDSS Radio, Personal Safety & Social Responsibilities,

Radar certificate etc.

PADI Advanced Diver

8 x GCSE's Grade A/C including Maritime Knowledge City & Guilds, Nautical Studies, and Mechanical Engineering